



Corporate Overview

Overview

Founded in 2005, IMT Partners, Inc. is the first to enable IT organizations to actively manage and significantly reduce storage total cost of ownership (TCO). In May 2007, IMT Partners capitalized on the experience and learning from over fifty (50) client storage and data management engagements, launched its enterprise Storage Cost Manager™ (eSCM) product – the industry-first appliance that provides executive-level financial and operational data capturing all the major components of TCO associated with delivering storage services to end users. Using our product enables our clients to

- Avoid and reduce storage TCO
- Enable better vendor negotiations
- Track and report on storage CAPEX and OPEX
- Centralize storage asset inventory management
- Report and improve on storage allocation and utilization
- Create cost awareness and initiate charge-back campaigns

Founders

Thien Doan
Samuel Caple

President and Chief Executive Officer
Vice President of Operations

Offices

Corporate Headquarters: North Chelmsford, MA

Clients

IMT Partners has delivered storage TCO Management solutions to a rapidly growing list of leading enterprises in various industries including the following:

- Arizona Public Services
- Biogen Idec
- Boston Medical Center HealthNet
- Catholic Healthcare West
- CenterPoint Energy
- Coles Myer Limited (Australia)
- Devon Energy
- Electronic Arts
- Go Daddy
- Liberty Mutual
- Logitech
- Orbital Science
- Mentor Graphics
- Orbital Science
- Philip Morris USA
- Sempra Energy
- Symantec
- University of Texas, Austin

Contacts

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